

# Global Medical Supply Chain



**Delivering The Wealth Of Health**

# Global Medical Supply Chain

## Company Profile



**Delivering The Wealth Of Health**

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# GMSC a YAS Holding Group Subsidiary



**YAS HOLDING**

**13**

Number of years since the Group was founded

**7**

Number of companies which operate internationally

**1:2**

One Group divided into 2 divisions:  
-Commercial  
-Agriculture & Food

**5500**

The group is staffed by more than 5500 highly skilled employees

**20+**

The Group has grown from humble beginnings to now encompass 20+ operating companies

**78**

Number of nationalities which makeup our employee population

**8**

Number of successful joint ventures with market-leading international partners

**15%**

For a Group this large we are proud to be 15% Emirati

# Global Medical Supply Chain



## About GMSC

- ❑ GMSC HQ office is located in Abu Dhabi the capital of United Arab Emirates
  - ❑ GMSC has established solid partnership network with the industry leading companies through long-term partnership and Joint Ventures agreements.
  - ❑ GMSC is a regional leader in medical supply field while our business continue to grow we remain committed to long-term sustainable vision to meet the regional needs of Healthcare, Pharmaceuticals and medical distributions growth.
  - ❑ GMSC holds the required drug store licenses to operate pharmaceutical warehouse facilities that are necessary to give a complete end to end service to our customers.
  - ❑ GMSC has a unique wholesale distribution practice and tailored marketing model backed by expert commercial team of more than 50 sales and medical representatives.
  - ❑ GMSC is managed by a highly experienced team consisting of Emiratis and 15 other nationalities. (180+ dedicated medical supply specialist serving our clients across UAE).
  - ❑ GMSC distribution Fleet reach out to 190+ hospitals and clinics across UAE.
  - ❑ GMSC is certified and in compliance with QMS requirements (ISO 9001 , ISO 14001, OHSAS 18001 and 27001).
- |                                       |                               |
|---------------------------------------|-------------------------------|
| ▪ 9001 : Quality Management           | ▪ 14001: Environment          |
| ▪ 18001: Occupational Health & Safety | ▪ 27001: Information Security |

ISO 9001  
ISO 14001  
OHSAS 18001  
BUREAU VERITAS  
Certification



# Global Medical Supply Chain



## Vision & Mission

### Vision

To be the leading middle East's provider of medical supplies and supply chain services.

### Mission

To deliver Sustainable values and competitive advantages to each customer by promoting an innovative best in class products, business solutions, global expert knowledge focused on medical supply chain products and services.

- Excellent in People
- Expert knowledge
- Innovative processes.
- Trusted products and services

### Values

Communication – Teamwork - Ethics - Integrity - Quality of Service - Innovation - Trust – Customer Services

These values are implemented in every aspects of GMSC and combined with deep understanding of the market and customer services.



# OUR SERVICES



## Our Services



### 1. Medical Supply

- ☐ Importation
- ☐ Distribution
- ☐ Marketing
- ☐ Promotion
- ☐ Sales
- ☐ License Manufacturing

### 2. Medical Supply Chain Services

- ☐ Unified Procurement
- ☐ Inventory Management
- ☐ Logistics and Warehouse Management
- ☐ Business Solutions (End to End Value Chain)
- ☐ Process Improvement
- ☐ Equipment Maintenance

# WE CAN OFFER



## Unified Procurement

- ❑ GMSC offers unrivaled price advantage on healthcare supplies supported by robust Global & Local partners network.
- ❑ Leverage the power of group purchasing through Fact-based negotiation on behalf of our strategic clients.



## Logistics & Warehousing Management

- ❑ GMSC offers End-to-End tailored supply chain solutions.
- ❑ Distribution Fleet reaches out to 190+ locations across UAE.
- ❑ Reduces inventory cost and achieves efficient inventory control.
- ❑ Taking care of your safety stock levels.



## Business Solutions

- ❑ Generate insights for End-to-End value chain , process improvement.
- ❑ Provided solutions are continuously evolving to satisfy clients' needs and priorities.
- ❑ State-of-the-art enterprise resource planning (ERP) solutions.



# Global Medical Supply Chain

## Main Clients



UAE ARMED FORCES



شرطة أبوظبي  
ABU DHABI POLICE



الهلال الأحمر  
الإماراتي  
Emirates Red Crescent



حرس الرئاسة  
Presidential Guard



مدينة  
الشيخ خليفة  
الطبية



كليفلاند كلينك أبوظبي  
Cleveland Clinic Abu Dhabi



MUBADALA



هيلث بوينت  
Healthpoint

A Mubadala Company



MINISTRY OF PRESIDENTIAL AFFAIRS  
H.H. the President Initiatives  
Sheikh Khalifa General Hospital | Umm Al Quwain



هيئة الصحة بدبي  
DUBAI HEALTH AUTHORITY



وزارة الصحة ووقاية المجتمع  
MINISTRY OF HEALTH & PREVENTION



TAWAM HOSPITAL



SEHA  
شركة أبوظبي للخدمات الصحية  
Abu Dhabi Health Services Co., P.J.S.C



مستشفى المفرق  
Mafraq Hospital

## Main Clients

# Global Medical Supply Chain



## Distribution Channels



### GMSC Distribution Network:

GMSC has built a strong distribution channels supported by state of the art warehouse facilities, Transportation fleet reach out to 190+ hospital and locations across UAE.

At GMSC we have an experienced sales team and a robust logistics network to ensure optimal marketing and distribution of our customers' products.

### Local Presence with a Local Perspective

We live and breathe the UAE healthcare market. In-depth understanding of Industry, Market and expert knowledge is our core competitive advantage.

We maintain strong professional relationships with local customers and with the Ministry of Health's regulatory to ensure that all local requirements and regulatory affairs are addressed in a timely manner.

#### 1. Governmental Hospital and Clinics

- ☐ SEHA Facilities.
- ☐ Ministry of Health and Preventions
- ☐ Armed Forces, Police
- ☐ DHA Hospitals
- ☐ Ministry of Presidential Affairs Hospitals

#### 2. Semi Governmental Hospital

#### 3. Private Hospital and Clinics

#### 4. Pharmacies



# Global Medical Supply Chain



## GMSC Logistics Hub

- ❑ GMSC Storage Facilities are located in a strategic remote area located between Abu Dhabi and Dubai to enable smooth and fast medical supply services.
- ❑ GMSC state-of-the-art warehouses are fully compliant with the UAE regulated authorities (MOH , HAAD).
- ❑ Our facilities are fully equipped with proper storage facilities, Cold Chain, Temperature control trucks.
- ❑ our practice in compliance with the Good Storage and Distribution Practices for pharmaceutical products (GS&DP,GDP).
- ❑ The entire logistics and warehousing activities are fully monitored and measured by KPIs.

## Warehouses





# Global Medical Supply Chain



## Manufacturing

- ❑ Wellpharma Medical Solutions had joined YAS Holding Healthcare portfolio as a fully functional, state of the art, pharmaceutical manufacturing facility, strategically located in the capital of UAE (Abu Dhabi), having European pharmaceutical production technology at par with international standards.
- ❑ WMS has the capacity to produce and fill 12 million bags annually in different forms and sizes apart from the secondary packaging facility.
- ❑ Global Medical Supply chain is responsible for the entire distribution practice in the region.
- ❑ WMS is the UAE's first and only IV solutions manufacturing plant to manufacture IV bags that are
  - ❑ PVC Free
  - ❑ DEHP Free

# Global Medical Supply Chain



- ❑ Yas Holding, has acquired a 2.5% stake in Alvotech and signed an agreement for an exclusive.
- ❑ Alvogen and Yas Holding have entered into a binding agreement for the exclusive partnership and distribution to commercialize Alvogen's targeted generic pharmaceuticals portfolio in the MENA region.
- ❑ The portfolio consists of 28 generic pharmaceuticals in the field of oncology, autoimmune and inflammation and blood diseases

## Investment Portfolio



## CUTTING EDGE BIO - PHARMA



# Global Medical Supply Chain

## Suppliers Portfolio's

**NAUSICAA**  
Médical



## Agencies



IFAK First Aid Kit





# Global Medical Supply Chain



## Contact Us

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